



ALLIANCE COST CONTAINMENT

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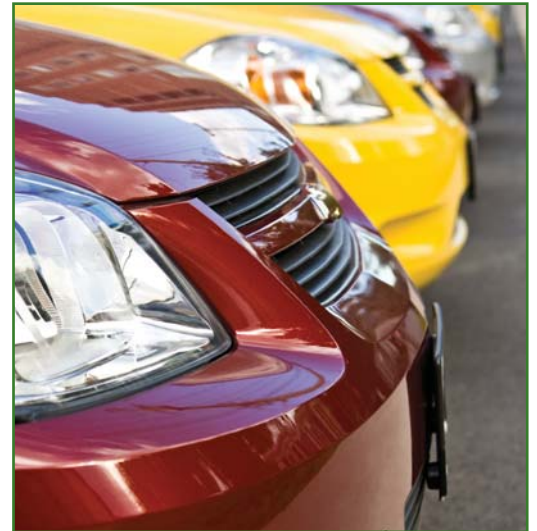
Case Study

\$234,607 Saved when Automotive Company Turned Wheel Over to ACC

Faced with tight margins and slowing economy, a leading tier one automotive company based in the Midwest engaged ACC to review over \$3 million in annual expenses in such areas as maintenance, repair, operational (MRO), uniforms, freight, safety supplies, office supplies, printing and telecom.

The results from ACC's diligent data analysis, supplier research, negotiation and implementation of improved vendor solutions helped generate just under \$235,000 in annual cost savings for this client in the following areas:

◆ MRO	\$91,530
◆ Freight	\$55,210
◆ Uniforms	\$29,972
◆ Safety supplies	\$17,766
◆ Printing	\$15,247
◆ Office supplies	\$12,982
◆ Telecom	\$11,900



By working closely with the client, the savings were extracted from incumbent suppliers and new alternative suppliers implemented through a rigorous negotiation process. ACC utilized subject matter experts in certain expense areas to assist with the project.

The results exceeded our client's expectations. "We received significant cost savings through the efforts of ACC", said the Controller. "If your company is committed to reducing costs and streamlining your procurement process, you will benefit from engaging Alliance Cost Containment."