



# ALLIANCE COST CONTAINMENT

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Case Study

## ACC Saves Private College More Than \$200,000

Businesses aren't the only ones enlisting ACC to help improve the bottom line. Our Atlanta, GA based Principals recently completed a successful engagement with a prestigious private college located in the southeast. This client has multiple campuses and an enrollment of more than 5,000 students. Following a thorough examination of the college's annual expense detail, and by working closely with the staff of this college, ACC helped generate more than \$200,000 in annual cost savings from both incumbent and alternative suppliers.

The most significant savings were achieved in the following areas:

- ◆ \$75,000 savings on foodservice supplies
- ◆ \$47,000 savings on office supplies
- ◆ \$38,000 savings on printing
- ◆ \$15,000 savings on cleaning and janitorial products

The college's Vice President for Business Affairs and Personnel was very satisfied with the results of the engagement. *"Our primary contact at ACC was incredibly responsive. He helped us achieve significant savings in areas at our different campus locations across the state. He also assisted in identifying areas where consolidating expense may be beneficial to us. Plus, the entire institution capitalized on ACC's vendor buying power."*



With the help of ACC, the college made a top-down commitment to reduce costs even if it entailed changing long-standing vendor relationships. ACC's proven methodology has saved significant dollars for not-for-profit organizations and institutions throughout the nation. Each highly qualified ACC professional works closely with its clients to not only deliver quantifiable expense reductions, but to also become a trusted professional advisor to purchasing managers and buyers. The goal is to build a lasting relationship with our clients based on integrity, honesty, and professionalism.

*Discovering Efficiency. Delivering Results.* Toll free: 866.364.2848